



PAUL PILLION, JR.

President of BPP & Associates

After 3 years as an officer in the Army Infantry, Paul entered the industry in 1969, working with Lincoln National, first as an agent, then advancing to Sales Manager, Assistant General Agent, Superintendent of Agencies, and General Agent. In 1984 he formed the America Group Ltd., which provided Qualified Retirement Planning, Employee Benefits Planning, Financial Planning, Insurance Planning and RIA Services for small, medium and large companies. Paul was Chairman of the America Group until 1992 when he joined Pacific Life as their Regional Vice President. During his 20 plus years at Pacific Life, Paul accumulated numerous company awards including Top Premium Producing Office in the Company, and was instrumental in positioning Pacific Life in the advanced case multi life market. His production included work with Fortune 50 and 100 companies, such as Times Mirror, TEVA Pharmaceutical, Houghton-Mifflin, IKEA, The Hay Group, and eMoney just to name a few. Paul works with many of the top firms and producers active in the corporate market. After a twenty year career with Pacific Life, and over forty-two years in the life insurance industry, Paul retired from Pacific Life in 2012 to form his new company, BPP & Associates, LLC.

Paul has a reputation for being extremely creative, driven and market-focused; traits he believe will help him continue his success as he builds the BPP & Associates Executive Benefits practice and expands their presence in the Philadelphia brokerage marketplace.

While forming BPP & Associates, Paul began specializing in Qualified Retirement Plans, with a unique approach to plan design and implementation. He understands how effective retirement plan design can help mitigate risk associated with plan sponsorship and administration. He works directly with the Producer and client to tailor each retirement plan to address your client's specific needs in the area of wealth management, risk management, tax reduction and retirement planning. Paul is now able to offer his clients the diverse portfolio of the quality carriers he represents, in addition to Pacific Life.

